

Case Study

MRI

In its re-branded form 'SelecSys' – p3 provides MRINetwork with state of the art behavioural profiling capabilities to provide the 'best fit' of candidate to an organisation.

MRINetwork use 'SelecSys' to add-value to their service and to differentiate themselves from competing executive search organisations.

Stuart Farleigh uses 'SelecSys' in his recruitment process to establish which factors will motivate the candidate to perform to his/her optimum level and whether the candidate will match the culture of the organisation.

"Why do I like using SelecSys...? It's comprehensive, fast and easily-accessible via the internet"

Stuart Farleigh
MRINetwork, Watford Office

Stuart uses customised 'job profiles' to find the best match of candidate to position by selecting those already competent in their profession to complete a job profile. Stuart can then merge the 'best' candidates into one organisation specific job profile and match the most compatible candidate.

E-selecsys provides over twenty generic benchmark job profiles and behavioural interview questions from Account Executive to Office Administrator

Additional reports include sales, leadership and customer service competencies

Tim Dare finds SelecSys to be an invaluable and highly-effective marketing tool for adding value to his service.

"SelecSys – an invaluable tool to have"

By using the SelecSys 'Team Communication Report', Tim can identify and quickly help to resolve conflict areas in the workplace.

"it's difficult to not have SelecSys"



MRINetwork is the world's largest and most successful managerial, technical and executive search company. MRINetwork provides a full range of search and recruitment services, from single searches for a key manager to major projects involving hundreds of assignments from a single-source client

<http://www.mrinetwork.com>

Over the past five years across every MRINetwork office in over 30 countries, a success ratio has been achieved in retained assignments of improving staff retention rates by **97%** - directly attributed to e-selecsys

Charles Roberts helps clients improve accuracy of hiring decisions through e-selecsys. Charles quotes some of the benefits of using selecsys:

- Fair assessment of candidate skills
- Lower interview bias
- More predictable employee performance
- Better evaluation of candidate comparisons

Charles emphasises on how e-selecsys allows him to differentiate his services by providing a 'closer-match' of candidate-to-job, candidate-to-manager and candidate overall integration into the whole team.

"selecting the best the candidate with the minimum of risk and cost for your organisation"

Charles has found e-selecsys to be an invaluable marketing and guidance tool.

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SelecSys »recruiting, selecting, hiring and managing the best



superior strategies in software
www.crisp-mcs.com/casestudies.htm