

## Retail Sales

**Retail sales associates are the face of your company. Consequently, a poor hire for a retail sales position can damage your reputation, contribute to high turnover, and cost you both sales and customers.**

With SkillCheck Retail Sales Assessments from MCS you can quickly and easily test applicants for retail sales positions at the point of hire to determine whether they have the knowledge, skills and abilities required for success in a retail sales environment.

### Advanced Reporting

Our advanced Retail Sales reporting provides more information and more views of examinees test results, all at the click of a mouse. This advanced capability enables you to analyze a candidate's test performance in relation to that of other test takers. And profile reports can display data from all tests taken by a single candidate, or all candidates who have taken a particular test.

### Advanced Test-Making Capability

Using our advanced test customisation, a test administrator can create tests that combine questions from any of our test databases into a single test. And our ItemWriter question-development feature also allows test administrators to create their own test questions (multiple-choice, true-false, fill-in-the-blank and matching) and combine those questions with any of our questions to create a test that perfectly fits any need!

### The SkillCheck Assessment Portfolio

The SkillCheck Assessment Portfolio includes tests on the widest range of competencies in Microsoft Office, clerical, medical, legal, call center, accounting, behavioral, computer literacy, IT, food services, retail sales and light industrial areas.

### Key Features

- Based on National Retail Foundation (NRF) and National Skills Standard Board (NSSB) standards
- Advanced test making option that enables you to create tests using your own questions or questions from any SkillCheck test
- Great for permanent and seasonal hiring!
- Available for both Internet-based testing and CD-based testing.

### Crisp MCS

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### Available Tests

The SkillCheck Retail Sales Test Package includes the following tests:

- Retail Sales – Customer Service
- Retail Sales – Learning Products
- Retail Sales – Learning and Promotion
- Retail Sales – Store Security
- Retail Sales – Inventory Checking
- Retail Sales – Inventory Coding
- Retail Sales – Inventory Sorting
- Retail Sales – Retail Teamwork
- Retail Sales – Retail Reading
- Retail Sales – Retail Math